

calculations performed by the BizPlan™ module 101. Although the illustrated embodiment shows the TopLine Planner™ module 100 as one module in an integrated system it, should be appreciated that the TopLine Manager™ module 100 may also function as a stand-alone module.

IN THE CLAIMS:

Please cancel Claims 1-20 and add Claims 21-40 as shown below. No Claims have been amended. Therefore, Claims 21-40 are pending in the application.

21. (New) A computer-automated method for financial planning by managing stored data values representing spending resources of an organization, the method comprising the computer-implemented steps of:
receiving first data input that specifies a spending capacity for at least a portion of the organization;
in response to receiving the first data input, creating and storing spending capacity data in a public area, wherein the spending capacity data defines the spending capacity based on the first data input;
receiving second data input that specifies one or more planned expense allocations for the portion of the organization;
in response to receiving the second data input, creating and storing planned expense data in a private area, wherein the planned expense data defines the one or more planned expense allocations based on the second data input;
determining whether the planned expense data satisfies a criterion that is based on the spending capacity data; and
storing the planned expense data in the public area only when the planned expense data satisfies the criterion.

22. (New) A method as recited in Claim 21, wherein:
the organization is a business;

3 the portion of the organization is a department selected by user input from among a
4 plurality of departments of the business;
5 the department is associated with at least one spend account;
6 the spending capacity is a limit on spending by the department; and
7 the criterion is satisfied only when a sum associated with the planned expense data does
8 not exceed the spending capacity.

1 23. (New) A method as recited in Claim 21, wherein:

2 the portion of the organization is a department selected by user input from among a
3 plurality of departments of a business; and
4 the department is associated with one or more financial plans that are created and stored
5 in the private area based on user input from a business manager of the
6 department.

1 24. (New) A method as recited in Claim 21, further comprising the computer-implemented
2 steps of:

3 developing an object that is related to financial activity of the portion of the
4 organization;
5 monitoring the object to identify financial activity in the portion of the organization;
6 and

7 wherein the step of creating the planned expense data in the private area is carried out
8 based on financial activity that is identified from monitoring the object.

1 25. (New) A method as recited in Claim 21, further comprising the computer-implemented
2 steps of:

3 receiving a request to modify the spending capacity for the portion of the organization;
4 determining whether the request is allowable; and
5 only when the request is allowable, updating the first data that is stored in the public
6 area to reflect the request to modify the resource capacity for the portion of the
7 organization.

1 26. (New) A method as recited in Claim 25, wherein the request to modify the resource
2 capacity is user data input representing a request to increase the spending capacity.

1 27. (New) A method as recited in Claim 25, wherein the step of determining whether the
2 request is allowable comprises the computer-implemented steps of:
3 sending an electronic message to another portion of the organization, wherein the
4 message describes the request to modify the spending capacity; and
5 receiving an electronic response from the other portion of the organization, wherein the
6 response indicates whether the request to modify the spending capacity is
7 allowable.

1 28. (New) A method as recited in Claim 27, wherein the response specifies that the request
2 to modify the spending capacity is allowable based on a different value of the resource
3 capacity than an original value of the spending capacity specified in the request.

1 29. (New) A method as recited in Claim 21, further comprising the computer-implemented
2 steps of:
3 receiving user data input representing a modification to one or more planned expenses
4 for the portion of the organization; and
5 updating only the planned expense data that is stored in the private area.

1 30. (New) A method as recited in Claim 21, wherein:
2 the step of creating and storing the planned expense data in the private area includes the
3 step of creating and storing one or more private plan objects in the private area
4 as part of a department object that is associated with the portion of the
5 organization; and
6 the step of storing the planned expense data in the public area includes the step of
7 creating one or more public plan objects as part of the department object.

31. (New) A computer-automated method for financial planning based on managing
spending resources in an organization that includes a plurality of sub-organizations , the
method comprising the computer-implemented steps of:
creating and storing a stored data hierarchy that represents the organization and the sub-
organizations and comprises a plurality of hierarchical levels,
receiving first data that specifies a first resource capacity for a first hierarchical level
from the plurality of hierarchical levels;
receiving second data that defines one or more second resource capacities for one or
more sub-organizations in a second hierarchical level from the plurality of
hierarchical levels;
storing the second data for a particular sub-organization of the one or more
sub-organizations in a private area that is accessible by users associated with the
particular sub-organization;
when the second data does not exceed the first resource capacity, storing the second
data in a public area that is accessible by users associated with the first
hierarchical level and the second hierarchical level;
receiving third data that specifies one or more planned resource allocations for each of
the one or more sub-organizations in the second hierarchical level; and
for each particular sub-organization of the one or more sub-organizations in the second
hierarchical level:
storing the third data in an additional private area that is only accessible by users
associated with the particular sub-organization; and
when the third data does not exceed the second resource capacity for the
particular sub-organization, storing the third data in the public area that is
accessible by users associated with the first hierarchical level and the
second hierarchical level.

1 32. (New) A method as recited in Claim 31, further comprising the computer-implemented
2 step of:
3 for each particular sub-organization of the one or more sub-organizations in the second
4 hierarchical level, when the third data exceeds the second resource capacity for
5 the particular sub-organization:
6 receiving a request to modify the second resource capacity for the particular sub-
7 organization;
8 determining whether the request is allowable; and
9 when the request is allowable, updating the second resource capacity for the
10 particular sub-organization.

1 33. (New) A method as recited in Claim 31, wherein the one or more planned resource
2 allocations includes one or more third resource capacities for one or more
3 sub-organizations in a third hierarchical level from the plurality of hierarchical levels.

1 34. (New) A method as recited in Claim 31, wherein the first hierarchical level is
2 associated with at least one spend account.

1 35. (New) A method for controlling spending in a business that includes a plurality of
2 departments, the method comprising the computer-implemented steps of:
3 receiving first data input that specifies a spending capacity for a department from the
4 plurality of departments;
5 in response to receiving the first data input, creating and storing first data in a public
6 area, wherein the first data defines the spending capacity for the department;
7 receiving second data input that specifies one or more planned expenses for the
8 department;
9 in response to receiving the second data input, creating and storing second data in a
10 private area, wherein the second data defines the one or more planned expenses
11 based on the second data input;

12 determining, based on the first data and the second data, whether the one or more
13 planned expenses are within the spending capacity for the department;
14 when the one or more planned expenses are not within the spending capacity for the
15 department,
16 receiving a request to increase the spending capacity for the department;
17 determining whether the request is allowable;
18 when the request is allowable, updating the spending capacity for the
19 department; and
20 when the one or more planned expenses are within the spending capacity for the
21 department, storing the second data in the public area.

Aug 1 36. (New) A method for financial planning for a business, comprising:
2 receiving input from a plurality of front line participants of the business, wherein the
3 input specifies revenue forecasts for the business;
4 in response to receiving the input, combining the input from the plurality of front line
5 participants into an overall bookings forecast and an overall revenue forecast for
6 the business;
7 storing the overall bookings forecast and overall revenue forecast;
8 based on the overall revenue forecast and a profit and loss model, calculating an overall
9 resource capacity for the business;
10 based on the overall resource capacity, receiving a plurality of resource capacities for a
11 plurality of departments of the business;
12 storing data that defines the plurality of resource capacities in a private area;
13 when a sum of the plurality of resource capacities does not exceed the overall resource
14 capacity, storing the plurality of resource capacities in a public area; and
15 adjusting the plurality of resource capacities in response to one or more requests from
16 the plurality of departments.

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1 37. (New) A method as recited in Claim 36, further comprising the computer-implemented
2 steps of:
3 receiving modified input from the plurality of front line participants;
4 in response to receiving the modified input, calculating a revised overall spending
5 capacity based on the modified input;
6 based on revised overall spending capacity, receiving a plurality of modified resource
7 capacities for the plurality of departments;
8 storing modified data that defines the plurality of modified resource capacities in a
9 private area;
10 when a revised sum of the plurality of modified resource capacities does not exceed the
11 revised overall resource capacity, storing the plurality of modified resource
12 capacities in the public area; and
13 adjusting the plurality of modified resource capacities in response to one or more
14 additional requests from the plurality of departments.

1 38. (New) A computer-readable medium carrying one or more sequences of instructions for
2 financial planning by managing stored data values representing spending resources of
3 an organization, wherein execution of the one or more sequences of instructions by one
4 or more processors causes the one or more processors to perform the steps of:
5 receiving first data input that specifies a spending capacity for at least a portion of the
6 organization;
7 in response to receiving the first data input, creating and storing spending capacity data
8 in a public area, wherein the spending capacity data defines the spending
9 capacity based on the first data input;
10 receiving second data input that specifies one or more planned expense allocations for
11 the portion of the organization;
12 in response to receiving the second data input, creating and storing planned expense
13 data in a private area, wherein the planned expense data defines the one or more
14 planned expense allocations based on the second data input;

15 determining whether the planned expense data satisfies a criterion that is based on the
16 spending capacity data; and
17 storing the planned expense data in the public area only when the planned expense data
18 satisfies the criterion.

1 39. (New) A computer-automated apparatus for financial planning that manages stored data
2 values representing spending resources of an organization, comprising:
3 means for receiving first data input that specifies a spending capacity for at least a
4 portion of the organization;
5 means for creating and storing, in response to receiving the first data input, spending
6 capacity data in a public area, wherein the spending capacity data defines the
7 spending capacity based on the first data input;
8 means for receiving second data input that specifies one or more planned expense
9 allocations for the portion of the organization;
10 means for creating and storing, in response to receiving the second data input, planned
11 expense data in a private area, wherein the planned expense data defines the one
12 or more planned expense allocations based on the second data input;
13 means for determining whether the planned expense data satisfies a criterion that is
14 based on the spending capacity data; and
15 means for storing the planned expense data in the public area only when the planned
16 expense data satisfies the criterion.

1 40. (New) A computer-automated apparatus for financial planning that manages stored data
2 values representing spending resources of an organization, comprising:
3 a network interface that is coupled to a data network for receiving one or more packet
4 flows therefrom;
5 a processor communicatively coupled to the network interface;
6 one or more stored sequences of instructions which, when executed by the processor,
7 cause the processor to carry out the steps of:

8 receiving first data input that specifies a spending capacity for at least a portion
9 of the organization;
10 in response to receiving the first data input, creating and storing spending
11 capacity data in a public area, wherein the spending capacity data defines
12 the spending capacity based on the first data input;
13 receiving second data input that specifies one or more planned expense
14 allocations for the portion of the organization;
15 in response to receiving the second data input, creating and storing planned
16 expense data in a private area, wherein the planned expense data defines
17 the one or more planned expense allocations based on the second data
18 input;
19 determining whether the planned expense data satisfies a criterion that is based
20 on the spending capacity data; and
21 storing the planned expense data in the public area only when the planned
22 expense data satisfies the criterion.
